APTA International Rail Rodeo and Conference

3B Best Marketing and Communications Educational Effort—Partnership



APTA International Rail Rodeo and Conference Hosted by RTD ★ Denver, CO

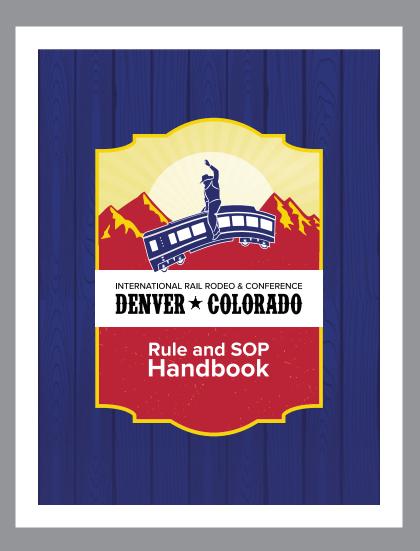
June 6th-June 13th, 2018

- ★ Design Elements
- ★ Event Venue and Facilities Operations
- ★ Operations Competition
- ★ Maintenance Competition
- ★ Combined Event
- ★ Volunteers
- ★ Social Media
- ★ The People
- ★ The Results

Design Elements



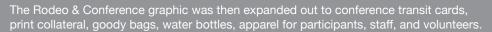




RTD designers used the colors of the Colorado flag; red, white, blue, yellow combined with images of the the city skyline, rocky mountains, trains, and cowboys to achieve a wild west Colorado theme for the Rodeo and Conference graphic.

Design Elements











Design Elements





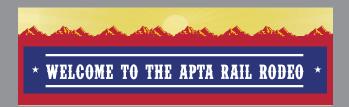












RTD committed half of their Elati Maintenance Facility to housing the world class event. Taking over parking and maintenance of way staging; three training, one food service, and one dining space tents converted the north side of the facility—adding over 13,000 sq feet of space.











To create 'private' spaces for the operations competitions, RTD utilized 'blocking' trains. To add color and messaging RTD used wrapped trains with a recruitment message achieving form and functional application.









The three training tents, thematically named, Tombstone, Deadwood, and Dodge City, held the welcome, team selection and trainings for operator competitors







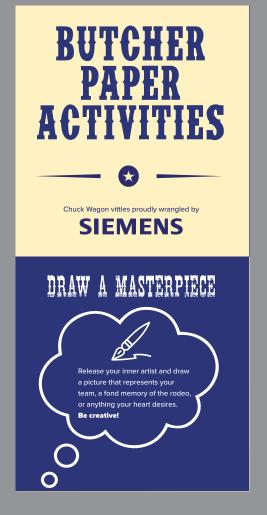


An essential component to a great rodeo and happy participants is food. The Chuck Wagon tent housed a dining hall ready to feed hungry participants, staff and volunteers for breakfast and lunch decked out in event colors, doodle ready table covers, and themed meals. Siemens partnered with RTD to present the Chuck Wagon.









To reiterate the theme and focus on our objectives of 'bringing the fun back,' we incorporated butcher paper into the décor and added activities to de-stress competitors. The end result was magnificent.









Additional seating and activities invited folks outdoors for Colorado fresh air and outdoor fun.









The maintenance competition required additional secrecy and interior space for access to power and air pressure. RTD built tents along the central corridor of our maintenance facility, allowing for regular operations to continue. We livened up the space with a western motif giving each competition booth a western building.







On the first day of the competition competitors, coaches and judges were greeted by RTD staff where they received a rodeo shirt and pin. Most importantly, participants received the official 2018 belt buckle and a traditional western rodeo keepsake.

Operations Competition









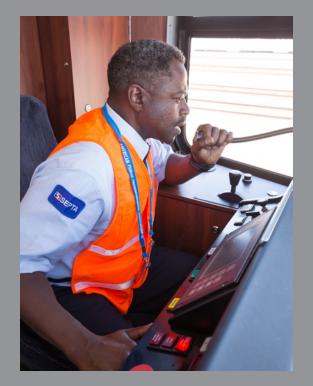
The Operations competition began day one with team number selections to determine the competition order followed by safety presentations and training classes. Day two continued with training and orientation of the RTD light rail system with a tour of the alignment for operations competition.

Operations Competition



Day three, competition day, was intense.
Competitors tested, made run on course, and were put to the test with various scenarios in customer service. Rodeo branded pennants decked privacy fencing along with RTD "Now Hiring" wrapped trains blocking competition areas.





Maintenance Competition







Day one for maintainers included training tour of the Elati Light Rail Maintenance Facility. The Maintenance Committee was thoroughly surprised.

Maintenance Competition









Competition tents were set-up with LED lights and fans for added comfort. Competition was fierce and demanding. Sponsors created 12 different challenges to test their competencies.

Maintenance Competition



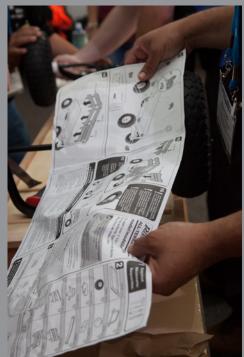






The maintainers spend plenty of time waiting during 'bye" events. To pass the time, participants played with a custom shuffle board, beer mug tic-tac-toe, and puzzles.

Combined Event













Combined Event













The second part of the event included an obstacle course, where operators pulled their partners along on the wagons. Teams had to complete each task before moving on to the next. Tasks included panning for gold (RTD tokens), roping a steer, coin toss with coins from gold panning, shooting gallery, and horse race.

Combined Event





RTD donated all of the red wagons to Children's Hospital of Colorado, who uses the wagon to transport children all around the hospital.

Volunteers



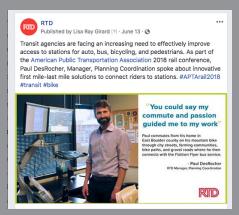




RTD volunteers made the event a success from being team escorts, and score runners, to managing the tasks during the combined event. Volunteers received a branded technical t-shirt, branded safety vest, and goody bag.

Social Media













We extended the reach of our promotion through active posts on social media designed to engage followers throughout the event. These included more than 35 feature and winner tweets with an average reach of 31,000 and average impressions of 2,700 on Twitter, as well as regular Facebook posts that spotlighted various employees and competitors and wrapped up the Rodeo.

The People























The people of the Rodeo best tell the story. The Rodeo gathers people from accross the US, Japan, and Canada, plus friends and family. While the days were long and hot the memories will last well beyond the sunset.

The Results



July 11, 2018

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PRESIDENT AND CEO Paul P. Skoutelas Mr. David A. Genova, CSSD General Manager and CEO Regional Transportation District 1660 Blake Street Denver, CO 80202

Dear Dave:

Simply put, APTA could not have hoped for a better partner and host for the 2018 Rail Conference and Rodeo than Denver RTD. Your generous hospitality, willingness to go the extra mile, and camaraderie set the gold standard for conference host partnerships.

The RTD staff on site at both the conference and the rodeo—from volunteers at the registration desk to Doug Tisdale—were a tremendous asset to the APTA staff and the nearly 1,300 attendees. The preliminary results from our post-conference survey are very positive, due in a significant part to the wonderful support from you and your colleagues at RTD.

Please accept my sincere thanks.

Best wishes,

Paul P. Skoutelas President and CEO

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The results were the flood of congratulations from APTA members and participants, and the President and CEO of APTA himself, Paul P. Skoutelas.